

FIG. 1

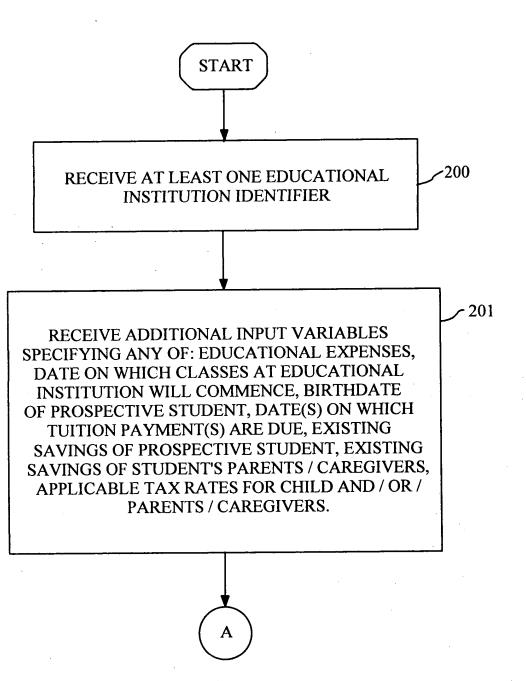


FIG. 2A

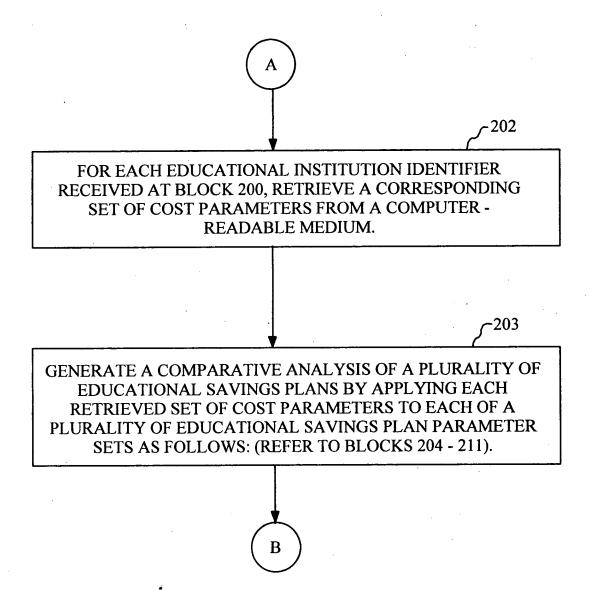


FIG. 2B

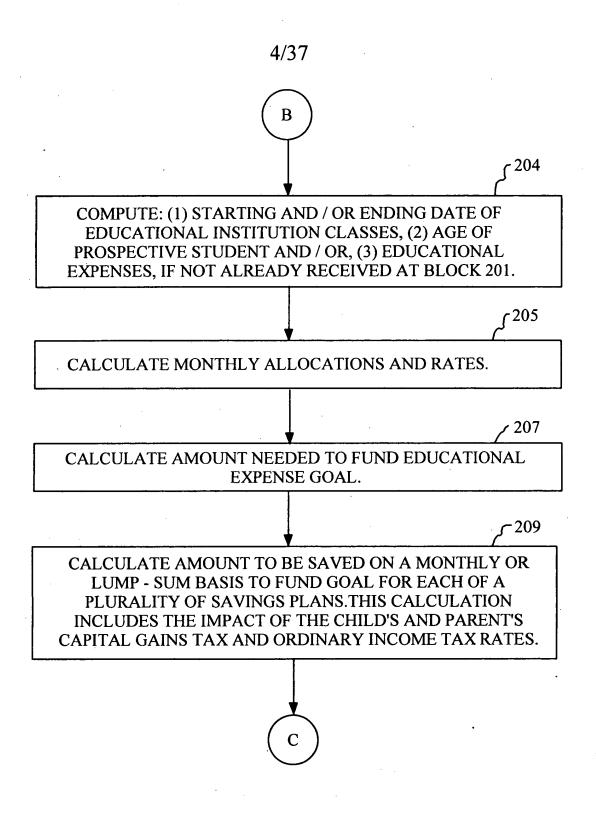


FIG. 2C

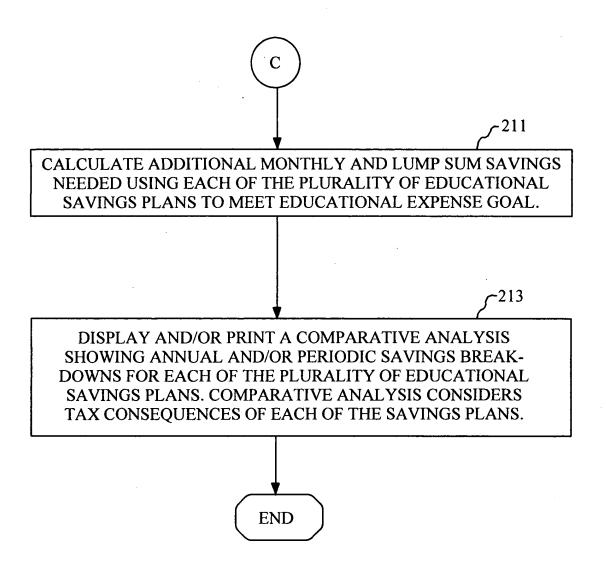


FIG. 2D

EDUCATIONAL INSTITUTION TABLE

/			T	1			Υ		1	1 -	
11)	COST PARAMETER SET: BOOKS AND INCIDENTALS (309)	\$ 5,030	\$ 7,629	\$ 8,700	\$ 6,300	\$ 9,800	\$ 5,400	\$ 3,999	\$ 450	\$ 8,642	\$ 1,250
COST PARAMETERS (311)	COST PARAMETER COST PARAMETER SET: ROOM AND SET: TUITION (307) BOARD (305)	\$ 42,421	\$ 156,478	\$ 75,643	\$ 15,000	\$ 176,989	\$ 104,100	\$ 106,500	\$ 7,000	\$ 56,000	\$ 64,880
	COST PARAMETER SET: ROOM AND BOARD (305)	\$ 12,750	\$ 15,750	\$ 11,338	\$ 16,890	\$ 13,830	\$ 10,711	\$ 17,755	0\$	\$ 9,700	\$ 9,567
	EDUCATIONAL INSTITUTION NAME (303)	RUTGERS UNIVERSITY	PRINCETON UNIVERSITY	SWARTHMORE COLLEGE	MERCER COUNTY COMMUNITY COLLEGE	NORTHWESTERN UNIVERSITY	UNIVERSITY OF WISCONSIN	SAN DIEGO STATE UNIVERSITY	DEVRY INSTITUTE OF TECHNOLOGY	UNIVERSITY OF ILLINOIS - CHICAGO CIRCLE	MENDOTA STATE COLLEGE
•	EDUCATIONAL INSTITUTION IDENTIFIER (301)	RUTGERS UNIVERSITY	PRU	1543	MCCC	NORTHWESTERN UNIVERSITY	UNIV. OF WIS.	SDSU	DEVRY	IL-8810	MENDOTA

EDIT VIEW GO FAVORITES HELP FILE 回公 \otimes $^{\oplus}$ **O**. **FULL** STOP FRESH HOME SEARCH THES HISTORY CHNL **BACK** PRINT EDIT HTTPS: //FINPLANTOOLS:WORLDNET.ML.COM/CWA... HOME OFFICE LOGIN FPG FINANCIAL PLANNING GROUP **BOSS ID** BOSS PASSWORD **SUBMIT** FIG. 4A **EDIT** VIEW GO FAVORITES **HELP** RE-**1** \mathfrak{A} 0 FAVOR HISTORY CHNL **FULL** STOP **BACK** FRESH HOME SEARCH MAIL PRINT **EDIT** F\HTTPS://FINPLANTOOLS:WORLDNET.ML.COM/CWA... FINANCIAL PLANNING TOOLS FPS FINANCIAL PLANNING GROUP **COLLEGE FUNDING CALCULATOR** DETERMINING HOW TO BEST SAVE FOR EDUCATIONAL GOALS. ADVANCED MDR SM PLANNER EVALUATE MANDATORY DISTRIBUTION METHODS. **ASSET ALLOCATION ANALYSIS** INSTANTLY CREATE, VIEW AND PRINT A DETAILED REPORT ASSET ALLOCATION ANALYSIS REPORT AT YOUR WORK STATION. **IFF PROFILE CENTER** DOWNLOAD INTERACTIVE FINANICAL FOUNDATION CLIENT DATA. C MERRILL LYNCH & CO., 2001



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INTRODUCTION

FINANCIAL PLANNING GROUP



HOME INTRODUCTION NAVIGATION PRINTING FUNDING OPTIONS CALCULATOR

Q: WHAT IS THE BEST WAY TO SAVE FOR AN EDUCATION GOAL?

WITH ALL THE EDUCATION FUNDING OPTIONS AVAILABLE, THIS IS OFTEN A DIFFICULT QUESTION TO ANSWER. NOW, WITH THE HELP OF THE EDUCATION FUNDING CALCULATOR, YOU CAN ASSIST CLIENTS IN REVIEWING THE VARIOUS FUNDING ALTERNATIVES WITH THE APPROPRIATE INCOME TAX TREATMENT TAKEN INTO CONSIDERATION.

THE EDUCATION FUNDING ALTERNATIVES INCLUDED IN THIS ANALYSIS ARE:

- -THE CLIENT'S PORTFOLIO ASSET BASE
- -UGMA/UTMA ACCOUNT
- -529 COLLEGE INVESTING PLAN
- -THE COMBINATION OF A UGMA/UTMA AND A 529 COLLEGE INVESTING PLAN
- -EDUCATION IRA



<u>FIG. 5</u>



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NAVIGATION

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HOME INTRODUCTION NAVIGATION PRINTING FUNDING OPTIONS CALCULATOR

THE ANALYSIS IS DIVIDED INTO FIVE SCREENS

PROFILE: INCLUDES INFORMATION ABOUT THE CHILD, INCOME TAX BRACKETS, EDUCATION COSTS, AND THE SAVINGS TIME-FRAME.

ASSETS: DETAILS THE CLIENT'S CURRENT HOLDINGS IN AND MONTHLY CONTRIBUTIONS TO THE VARIOUS ACCOUNTS AS WELL AS THE ASSET ALLOCATION ASSUMPTIONS FOR ALL FUNDS.

ALLOCATION: PROVIDES A SUMMARY OF THE ASSET ALLOCATION ASSUMPTIONS SELECTED IN THE ANALYSIS AS WELL AS A LINK TO DETAILED INFORMATION ABOUT 529 COLLEGE INVESTING PLAN SAMPLE ALLOCATION MODELS. THIS SCREEN ALSO PROVIDES THE ABILITY TO INPUT PROJECTED RATES OF RETURN FOR THE VARIOUS ASSETS CLASSES AND TO INDICATE AN EQUITY TURNOVER PERCENTAGE.

RESULTS: DETAILS THE TOTAL MONTHLY OR LUMP SUM ADDITIONAL SAVINGS NEEDED IN A GIVEN ACCOUNT TO FULLY FUND THE GOAL(S). THIS TAB ALSO INCLUDES GRAPHS WHICH SHOW THE ACCUMULATION AND DEPLETION OF ASSETS THROUGHOUT THE TIME PERIOD AND A COMPARISON OF THE TOTAL SAVINGS NEEDED BY ACCOUNT.

REPORT: ENABLES YOU TO CUSTOMIZE, VIEW AND PRINT A FORMAL REPORT DOCUMENT SUITABLE FOR CLIENT PRESENTATION.



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FIG. 6A



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PRINTING

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F P G

HOME INTRODUCTION NAVIGATION PRINTING FUNDING OPTIONS CALCULATOR

SAVING AND PRINTING SCENARIOS

THIS ANALYSIS CURRENTLY OFFERS A FORMAL REPORT DOCUMENT WHICH CAN BE VIEWED AND PRINTED ON THE **REPORT** TAB. IN ADDITION TO PRINTING THE REPORT, YOU MAY WANT TO CONSIDER PRINTING EACH SCREEN FOR THOSE SCENARIOS FOR WHICH YOU WOULD LIKE TO HAVE A RECORD UNTIL THE SAVING OF CLIENT DATA IS AVAILABLE.

TO GENERATE SCREEN PRINTS, SELECT PRINT FROM THE 'FILE' TOOLBAR DROP-DOWN MENU, IF YOU ARE ACCESSING THE APPLICATION THROUGH A WEB BROWSER. FOR TGA USERS, USE THE PRINT ICON ON THE TGA SHELL. REGARDLESS OF HOW YOU ACCESS THE PRINT FUNCTION, SELECT THE "AS LAID OUT ON SCREEN" OPTION ON THE PRINT DIALOGUE WINDOW.

SCREEN PRINTS MAY BE GIVEN TO CLIENTS ONLY IF YOU INCLUDE A COPY OF THE CLIENT NOTE, WHICH DETAILS IMPORTANT LEGAL DISCLOSURE.



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FIG. 6B



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FINANCIAL PLANNING TOOLS

HOME INTRODUCTION NAVIGATION PRINTING FUNDING OPTIONS CALCULATOR

OVERVIEW

COLLEGE FUNDING CALCULATOR

PRINTING

SAVING AND PRINTING SCENARIOS

THIS ANALYSIS WILL ULTIMATELY BEHAVE IN A MANNER SIMILAR TO THE FINANCIAL PLANNING SUITE OF BUILDERS (E.G., COLLEGE BUILDER, RETIREMENT BUILDER, ETC.) IT WILL GENERATE A WRITTEN REPORT APPROPRIATE FOR CLIENT DISTRIBUTION, AND WILL PROVIDE THE ABILITY TO SAVE SCENARIOS FOR FUTURE REVIEW AND ANALYSIS.

SCREEN PRINTS MAY BE GENERATED BY SELECTING PRINT FROM THE "FILE" TOOLBAR DROP-DOWN MENU, IF YOU ARE ACCESSING THE APPLICATION THROUGH A WEB BROWSER. FOR TGA USERS, USE THE PRINT ICON ON THE TGA SHELL. REGARDLESS OF HOW YOU ACCESS THE PRINT FUNCTION SELECT THE "AS LAID OUT ON SCREEN" OPTION ON THE PRINT DIALOGUE WINDOW.

SCREEN PRINTS MAY BE GIVEN TO CLIENTS ONLY IF YOU INCLUDE A COPY OF THE CLIENT NOTE, WHICH DETAILS IMPORTANT LEGAL DISCLOSURE.

CLIENT'S ASSET





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HOME INTRODUCTION NAVIGATION PRINTING FUNDING OPTIONS CALCULATOR

CLIENT'S ASSETS
UGMA
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COMBO
EDUCATION IRA

CLIENT'S ASSETS

THESE ASSETS ARE CONSIDERED TO BE OWNED BY THE CLIENT. ALL INVESTMENT INCOME IS TAXED ACCORDING TO THE CLIENT'S ORDINARY INCOME AND CAPITAL GAINS RATES.

UGMA/UTMA ACCOUNT

FUNDS HELD IN AN UGMA/UTMA ACCOUNT (UNIFORM GIFTS TO MINORS ACT/UNIFORM TRANSFERS TO MINORS ACT) ARE CONTROLLED BY A CUSTODIAN UNTIL THE CHILD REACHES THE AGE OF MAJORITY.

SOME OF THE ADVANTAGES:

-INVESTMENT INCOME MAY BE TAXED AT THE CHILD'S LOWER RATE.

-GIFTS MAY QUALIFY FOR THE ANNUAL GIFT TAX EXCLUSION.

-WHEN PROPERTY IS SOLD, THE GAIN MAY BE TAXED AT A LOWER RATE.



FIG. 8A



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FUNDING OPTIONS

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HOME INTRODUCTION NAVIGATION PRINTING FUNDING OPTIONS CALCULATOR

CLIENT'S ASSETS
UGMA
529 PLAN
COMBO

EDUCATION IRA

SOME OF THE DISADVANTAGES:

-THE CLIENT NO LONGER CONTROLS THE ASSETS.

-THE CHILD OWNS THE FUNDS AND, ON ACHIEVING THE AGE OF MAJORITY, CAN USE THEM FOR ANY PURPOSE.

-DEPENDING ON THE AGE OF THE BENEFICIARY, GIFTS MADE TO AN UGMA/UTMA ACCOUNT BY THE CUSTODIAN OF THE ACCOUNT COULD BE INCLUDED IN THE CUSTODIAN'S ESTATE FOR ESTATE TAX PURPOSES.

-THE CHILD'S ELIGIBILITY FOR FINANCIAL AID MAY BE AFFECTED.

THE TAX EFFECTS

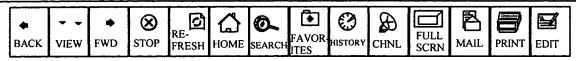
INCOME GENERATED FROM ASSETS WHICH ARE OWNED BY A CHILD ARE SUBJECT TO SPECIAL INCOME TAX CONSIDERATIONS. THE FOLLOWING CHART SHOWS THE TAXATION OF THE CHILDREN'S INVESTMENT INCOME (INCLUDING ORDINARY INCOME AND REALIZED CAPITAL GAINS).



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FIG. 8B

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HOME INTRODUCTION NAVIGATION PRINTING FUNDING OPTIONS CALCULATOR

CLIENT'S ASSETS

UGMA 529 PLAN COMBO EDUCATION IRA

TAXATION OF CHILDREN'S INVESTMENT INCOME

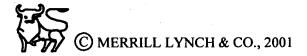
CHILD'S INCOME	UNDER AGE 14	AGE 14 OR OVER		
1ST \$700	TAX EXEMPT	TAX EXEMPT		
2ND \$700	CHILD'S RATES	CHILD'S RATES		
OVER \$1,400	PARENT'S RATES	CHILD'S RATES		

IT IS IMPORTANT TO NOTE THAT THESE LIMITS CONSIDER THE CHILD'S ORDINARY INCOME FIRST, THEN ANY REALIZED CAPITAL GAINS.

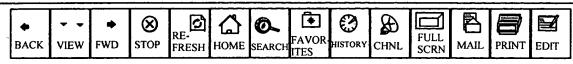
FOR MORE INFORMATION ON UGMA/UTMA ACCOUNTS, CALL THE ACCOUNTS AND SERVICES HELP DESK AT 609-282-1444.

529 COLLEGE INVESTING PLANS.

529 COLLEGE INVESTING PLANS ARE RELATIVELY NEW EDUCATION SAVINGS ALTERNATIVES WHICH ARE BECOMING INCREASINGLY POPULAR.
THEY OFFER TAX-ADVANTAGED SAVINGS AND INVESTING WHILE PROVIDING YOU WITH MORE CONTROL OVER THE DISTRIBUTION OF FUNDS THAN AN UGMA/UTMA ACCOUNT.



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FUNDING OPTIONS

FINANCIAL PLANNING GROUP



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CLIENT'S ASSETS
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COMBO
EDUCATION IRA

SOME OF THE ADVANTAGES INCLUDE:

FEDERAL INCOME TAXES ARE DEFERRED UNTIL MONEY IS DISTRIBUTED TO PAY FOR QUALIFIED EDUCATION EXPENSES, WHEN THE GROWTH IN EXCESS OF CONTIBUTIONS IS TAXED AT THE CHILD'S RATE.

FUNDS MAY GROW FREE OF STATE INCOME TAXES DEPENDING ON THE LAWS IN THE STATE WHERE THE CLIENT FILES A STATE INCOME TAX RETURN.

ASSETS CAN BE USED TO PAY FOR TUITION, ROOM, BOARD, BOOKS AND REQUIRED SUPPLIES AT ANY ACCREDITED POST-SECONDARY SCHOOL IN THE U.S.

CONTRIBUTIONS ARE GENERALLY CONSIDERED REMOVED FROM THE CLIENT'S TAXABLE ESTATE.

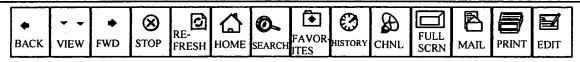
MARRIED COUPLES FILING JOINTLY CAN GENERALLY CONTRIBUTE UP TO \$100,000 IN ONE YEAR WITHOUT GIFT TAX CONSEQUENCES, PROVIDED NO MORE GIFTS ARE MADE TO THE BENEFICIARY FOR A FIVE-YEAR PERIOD. SINGLE TAXPAYERS CAN CONTRIBUTE UP TO \$50,000.



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FIG. 9B

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FUNDING OPTIONS

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HOME INTRODUCTION NAVIGATION PRINTING FUNDING OPTIONS CALCULATOR

UGMA 529 PLAN

COMBO EDUCATION IRA

CLIENT'S ASSETS SOME OF THE ADVANTAGES INCLUDE:

THE CLIENT (OR "PARTICIPANT") RETAINS CONTROL AND CAN GENERALLY CHANGE BENEFICIARIES WITHIN THE SAME FAMILY OF THE ORIGINAL BENEFICIARY WITHOUT PENALTY AT ANY TIME.

THE PARTICIPANT CAN ALSO MAKE NON-QUALIFIED WITHDRAWALS AT ANY TIME. A PENALTY ON EARNINGS AND ORDINARY INCOME TAX ON EARNINGS AT THE PARTICIPANT'S RATE WILL GENERALLY APPLY.

THE PARTICIPANT MAY MAKE PENALTY-FREE WITHDRAWALS IF THE BENEFICIARY RECEIVES A SCHOLARSHIP OR IN THE EVENT OF THE DEATH OR DISABILTY OF THE BENEFICIARY.

THERE ARE NO ANNUAL INCOME LIMITS ON PAR-TICIPATION, NO ANNUAL FILING REQUREMENTS (UNLESS A WITHDRAWAL HAS BEEN MADE), AND GENERALLY NO TIME LIMITS THAT THE ASSETS MUST BE HELD IN THE PLAN.

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FIG. 9C

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FUNDING OPTIONS

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[HOME][INTRODUCTION][NAVIGATION][PRINTING][FUNDING OPTIONS][CALCULATOR]

CLIENT'S ASSETS
UGMA
529 PLAN
COMBO
EDUCATION IRA

CLIENT'S ASSETS SOME OF THE DISADVANTAGES INCLUDE:

ONCE THE FUNDS ARE CONTRIBUTED TO THE PLAN, THE CLIENT NO LONGER CONTROLS HOW THE FUNDS ARE INVESTED. INVESTMENT DECISIONS ARE TYPICALLY MADE BY FUND MANAGERS WHO ARE HIRED BY THE SPONSORING STATE.

CONTRIBUTIONS MUST BE MADE IN CASH. CLIENTS CANNOT TRANSFER SECURITIES INTO THE PLAN.

THE FUNDS CAN ONLY BE USED FOR EDUCATIONAL PURPOSES TO RECEIVE THE FULL FEDERAL INCOME TAX BENEFITS. IF FUNDS ARE WITHDRAWN AND USED FOR PURPOSES OTHER THAN EDUCATION, THE EARNINGS PORTION GENERALLY ARE TAXED AT THE CLIENT'S INCOME TAX RATE AND WILL BE SUBJECT TO A 10% PENALTY.

ADDITIONAL INFORMATION ABOUT 529 COLLEGE INVESTING PLANS.

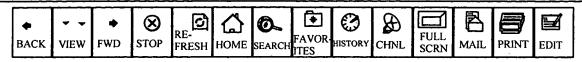
WHEN REVIEWING STATE-SPONSORED COLLEGE SAVINGS PLANS, KEEP IN MIND THAT CLIENTS ARE NOT LIMITED TO THE PLAN THAT THEIR OWN STATES MAY PROVIDE.



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FIG. 9D

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HOME INTRODUCTION NAVIGATION PRINTING FUNDING OPTIONS CALCULATOR

CLIENT'S ASSETS
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SEVERAL STATES, INCLUDING MAINE, NEW HAMP-SHIRE AND NEW YORK ALLOW OUT-OF-STATE RESIDENTS TO TAKE ADVANTAGE OF THE PLANS THAT THEY ADMINISTER.

MANY FEATURES OF 529 PLANS ARE DETERMINED BY THE SPONSORING STATE. THEREFORE, THE CLIENT SHOULD CHOOSE THE PLAN THAT IS BEST-SUITED TO MEET THE CLIENT'S NEEDS.

THE KEY FEATURES OF THE STATE OF MAINE'S NEXT-GEN COLLEGE INVESTING PLAN HAVE BEEN INCOR-PORATED INTO THIS ANALYSIS.

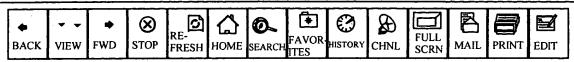
THE MAXIMUM AMOUNT WHICH CAN BE CONTRIBUTED ON BEHALF OF THE SAME BENEFICIARY (BY ALL CONTRIBUTORS) IS LIMITED BY THE SPONSORING STATE. THIS LIMIT IS TYPICALLY EQUIVALENT TO THE CURRENT COST OF FIVE YEARS OF TUITION AT A SCHOOL (OR AN INDEX OF SCHOOLS) SPECIFIED BY THE STATE.

LUMP-SUM OR ANNUAL NON-DEDUCTIBLE CONTRIBUTIONS OF ANY AMOUNT CAN BE MADE AS LONG AS THE TOTAL ACCOUNT BALANCE DOES NOT EXCEED THE CURRENT LIMIT.

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FIG. 9E

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CLIENT'S ASSETS

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COMBO

FOR MORE INFORMATION ON 529 COLLEGE

INVESTING PLANS:

EDUCATION IRA -SEE PRI 529

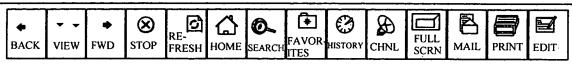
-CALL THE ACCOUNTS AND SERVICES HELP DESK AT 609-282-1444.

THE COMBINATION OF AN UGMA/UTMA AND **529 COLLEGE INVESTING PLAN:**

USING A COMBINATION OF AN UGMA/UTMA AND A 529 COLLEGE INVESTING PLAN MAY ENABLE THE CLIENT TO BENEFIT FROM THE TAX-ADVANTAGES OFFERED BY BOTH FUNDING ALTERNATIVES. THE ANALYSIS WILL MAKE MONTHLY CONTRIBUTIONS TO AN UGMA/UGTA UNTIL THE INVESTMENT INCOME GENERATED WITHIN THE ACCOUNT EXCEEDS THE \$700 TAX-EXEMPT LIMIT. ANY FURTHER CONTRIBU-TIONS WILL BE MADE TO A 529 COLLEGE INVESTING PLAN TO TAKE ADVANTAGE OF TAX-DEFERRED GROWTH. TO VIEW THE CONTRIBUTION SCHEDULE THAT WAS ASSUMED IN THE ANALYSIS FOR THE COMBINATION METHOD, SELECT "SAVINGS DETAIL" ON THE RESULTS SCREEN.

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CLIENT'S ASSETS

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EDUCATION IRA

EDUCATION IRA

THE EDUCATION IRA ALLOWS ANNUAL NON-DEDUCTIBLE CONTRIBUTIONS UP TO \$500 UNTIL THE 18TH BIRTHDAY OF A CHILD. TO INCLUDE SAVINGS TO AN EDUCATION IRA, SELECT THE "INCLUDE MAXIMUM EDUCATION IRA" OPTION ON THE "RESULTS" SCREEN. IF SELECTED, THE ANALYSIS WILL CONTRIBUTE THE FIRST \$500 OF SAVINGS TO AN EDUCATION IRA IN ANY YEAR THAT A CONTRIBUTION IS NOT MADE TO A 529 COLLEGE INVESTING PLAN.

SOME OF THE ADVANTAGES:

- -CONTRIBUTIONS GROW TAX FREE.
- -WITHDRAWALS ARE TAX FREE IF THEY ARE USED FOR QUALIFING EDUCATION EXPENSES.
- -UNUSED FUNDS MAY BE TRANSFERRED TO OTHER IMMEDIATE FAMILY MEMBERS BUT ONLY FOR EDUCATIONAL PURPOSES.
- -ANYONE (A PARENT, GRANDPARENT, ETC.) CAN CONTRIBUTE TO AN EDUCATION IRA.



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FIG. 10A



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SOME OF THE DISADVANTAGES:

-CONTRIBUTION FROM ALL SOURCES CANNOT EXCEED \$500 PER CHILD PER YEAR.

-ELIGIBILTY IS BASED ON THE CONTRIBUTOR'S MODIFIED AGI (ADJUSTED GROSS INCOME) AND PHASEOUT STARTS WHEN AGI EXCEEDS \$150,000 FOR UNMARRIED CONTRIBUTORS.

-IN GENERAL, THE ASSETS MUST BE DISTRIBUTED BY THE TIME THE BENEFICIARY REACHES AGE 30.

THIS ANALYSIS DOES NOT TAKE AGI INTO CONSIDERATION WHEN MAKING EDUCATION IRA CONTRIBUTIONS, THEREFORE, IF CONTRIBUTORS TO THE EDUCATION IRA ANTICIPATE THAT THEIR AGI WILL EXCEED THESE THRESHOLDS AT ANY TIME DURING THE ANALYSIS, YOU SHOULD NOT SELECT THE "INCLUDE MAXIMUM EDUCATION IRA" OPTION.

FOR MORE INFORMATION ON THE EDUCATION IRA, SEE PRI ESA OR CALL THE ACCOUNTS AND SERVICES HELP DESK AT 609-282 1444.

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<u>FIG. 10B</u>

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ETHTTPS://FINPLANTOOLS:WORLDNET.ML.COM	M/CWA
PROFILE ASSETS RATES RESULTS REPORTS	OVERVIEW ?HELP
CHILD INFORMATION NAME: MATTHEW DATE OF BIRTH: 04/12/19 (MM/DD/YYYY)	STATE OF PS4 RESIDENCE: PA.▼
INCOME TAX RATES	
ORDINARY INCOME C.	APITAL GAINS
YOUR RATE: 31 %	20 %
CHILD'S RATE: 15 %	10 %
UNDERGRADUATE SCHOOL	
AVERAGE PUBLIC ▼ \$9,271/YEAR	AVERAGE PUBLIC IN-STATE (PA)
START YEAR: 2012	YEARS OF SCHOOL: 4
GRADUATE SCHOOL	
SCHOOL COST :\$ /YEAR	
	YEARS OF SCHOOL :
COST INCREASE EDUCATION COST INCREASE RATE: 5 %	<u>.</u>
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VIEW GO FAVORITES HELP **EDIT EDIT** F\HTTPS://FINPLANTOOLS:WORLDNET.ML.COM/CWA... PROFILE ASSETS RATES RESULTS REPORTS OVERVIEW ? HELP **SPECIFIC SCHOOL** ② SEARCH SEARCH FOR: LA SALLE UNIVERSITY LA SALLE UNIVERSITY **●** IN STATE O OUT-OF-STATE CURRENT COLLEGE COST: \$ 23,962 **⊘** SELECT **⊗** CANCEL © MERRILL LYNCH & CO., 2001

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PROFILE ASSETS RATES RESULTS	REPORTS OVERVIEW ? HELP
PROFILE ASSETS NATES NESOLTS	REPORTS OVERVIEW : HELL
ASSETS	
YOUR	UGMA/ ED. 529
ASSETS CURRENT BALANCE: \$0	**UTMA IRA PROGRAM \$ 0
UNREALIZED GAINS: \$0	\$0 GROWTH:\$0
MONTHLY CONTRIBUTION: \$0	\$[0 \$[0
ALLOCATION	ΨΙΟ
YOUR ASSETS/UGMA/ UTMA/ED. IRA ALLOCATION EQUITY: 0 % TAXABLE FIXED INCOME: 0 % TAXFREE FIXED INCOME: 0 % CASH: 0 % USE AGE-TAILORED ALLOCATION:	
SAVINGS START YEAR: 2000	·
	RST YEAR OF EDUCATION (2012) AST YEAR OF EDUCATION (2015)
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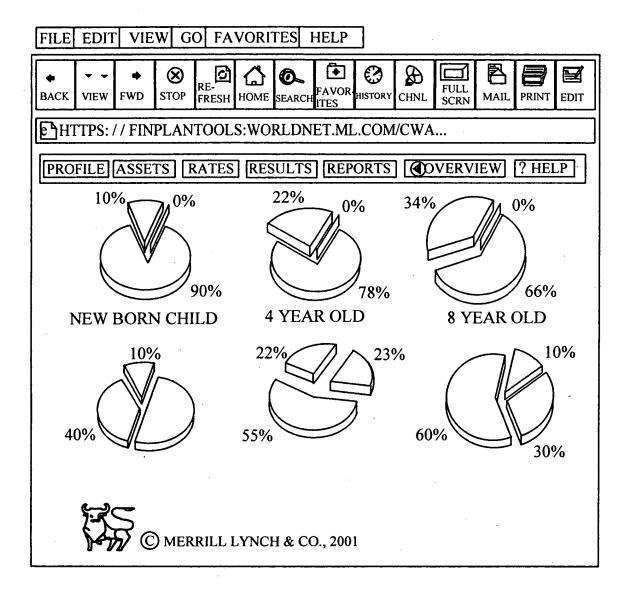


FIG. 14

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PROFILE ASSETS RATES RESULTS REPORTS OVERVIEW ? HELP							
DETAILS:		TAXABLE FIXED)				
AGE	EQUITY	INCOME	CASH				
NEWBORN	90%	10%	0%				
1	87%	13%	0%				
2	83%	17%	0%				
3	80%	20%	0%				
4	78%	22%	0%				
5	75%	25%	0%				
6	70%	30\$	0%				
7	68%	32%	0%				
8	66%	34%	0%				
9	60%	35%	5%				
10	57%	37%	6%				
11	53%	39%	8%				
12	50%	40%	10%				
13	44%	42%	14%				
14	37%	45%	18%				
15	30%	50%	20%				
16	23%	55%	22%				
17	19%	57%	24%				
18	15%	60%	25%				
19	13%	40%	47%				
20	10%	30%	60%				
21	10%	20%	70%				
22+	5%	15%	80%				
© MERRILL LYNCH & CO., 2001							

FIG. 15

FILE EDIT VIEW GO FAVORITES HELP

BACK VIEW FWD STOP FRESH HOME SEARCH FAVOR HISTORY CHNL SCRN MAIL PRINT EDIT						
ETHTTPS://FINPLANTOOLS:WORLDNET.ML.COM/CWA						
PROFILE ASSETS RATES RESULTS REPORTS OVERVIEW ? HELP						
ASSETS YOUR UGMA/ ED. 529 ASSETS UTMA IRA PROGRAM						
CURRENT BALANCE: \$0						
UNREALIZED GAINS: \$0 \$0 GROWTH: \$0 MONTHLY CONTRIBUTION: \$0 \$100 \$0						
ALLOCATION						
YOUR ASSETS/UGMA/ 529 PROGRAM UTMA/ED. IRA ALLOCATION ALLOCATION						
EQUITY: 0 % EQUITY: 80 %						
TAXABLE TAXABLE FIXED INCOME. 20						
TAXFREE						
FIXED INCOME: 10 %						
CASH: 0 %						
USE AGE-TAILORED ALLOCATION: USE AGE-TAILORED ALLOCATION:						
SAVINGS SAVINGS START YEAR: 2000						
SAVINGS START TEAR. 2000 SAVINGS END YEAR: SAVINGS END YEAR: FIRST YEAR OF EDUCATION (2012)						
O LAST YEAR OF EDUCATION (2015)						
? HELP JUNE 22, 2000						
ASSETS YOUR ASSETS CURRENT BALANCE:						
THE CURRENT VALUE OF ALL ASSETS DESIGNATED FOR THIS EDUCATION GOAL WHICH ARE HELD IN THE CLIENT'S TAXABLE PORTFOLIO.						
UNREALIZED GAINS:						
THE AMOUNT OF APPRECIATION WITHIN THE CURRENT BALANCE THAT HAS NOT BEEN REALIZED FOR CAPITAL GAINS TAX PURPOSES. REALIZATION OF THESE GAINS AND THE SUBSEQUENT TAXATION AT THE CLIENT'S CAPITAL GAINS RATE WILL OCCUR BASED ON THE EQUITY TURNOVER RATE ON THE RATES SCREEN.						
© MERRILL LYNCH & CO., 2001						

FILE EDIT VIEW GO FAVORITES HELP					
BACK VIEW FWD STOP FRESH HOME SEARCH TES FAVOR HISTORY CHNL SCRN	MAIL PRINT EDIT				
HTTPS://FINPLANTOOLS:WORLDNET.ML.COM/CWA					
PROFILE ASSETS RATES RESULTS REPORTS OVERV	TEW ? HELP				
NAME: MATTHEW					
	:				
ASSET ALLOCATION RATE OF RETURN ASSUM	PTION				
EQUITY: CAPITAL APPRECIATION	ON: 8 %				
ANNUAL TURNOV	ER: 100 %				
DIVIDE	ND: 2 %				
100.0% TOT	AL: 10 %				
APPLIED TO: \$1000.00 PRE-TAX ROR: 6.5 %					
TAXABLE FIXED INCOME:	6.5 %				
TAX FREE FIXED INCOME:	5.5 %				
CASH:	4 %				
AGE-TAILORED ALLOCATION:					
APPLIED TO: \$0					
© MERRILL LYNCH & CO., 2001	JUNE 22, 2000				

FILE EDIT VIEW GO FAVORITES **HELP** RE. lacktriangledown⊗ 0 FAVOR HISTORY CHNL FWD STOP VIEW FRESH HOME SEARCH **EDIT** PHTTPS://FINPLANTOOLS:WORLDNET.ML.COM/CWA... PROFILE ASSETS | RATES | RESULTS | REPORTS | OVERVIEW | ? HELP NAME: MATTHEW | LA SALLE UNIVERSITY **GRADUATE COST** \$23,962/YEAR \$0/YEAR LEGEND INCLUDE MAXIMUM EDUCATION ASSETS IRA CONTRIBUTION DEBT PROJECTED ASSET BALANCE CHART \$19,300 -\$19,300 -\$38,600 -\$57,900 -\$77,200 -\$96,500 -\$115,800· -\$135,100 -\$154,400 1999 2004 2009 2019 2014 2024 2029 2034 KEY: ● UNGRAD START © UNGRAD END ▲ GRAD START△ GRAD END ■ SAVE START□ SAVE END **ADDITIONAL SAVINGS REQUIRED** • ADDITIONAL MONTHLY SAVINGS C ADDITIONAL LUMP SUM © MERRILL LYNCH & CO., 2001

FIG. 18

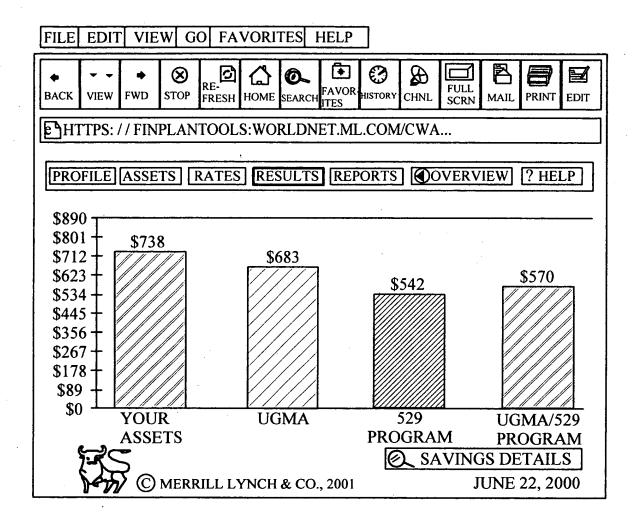


FIG. 19

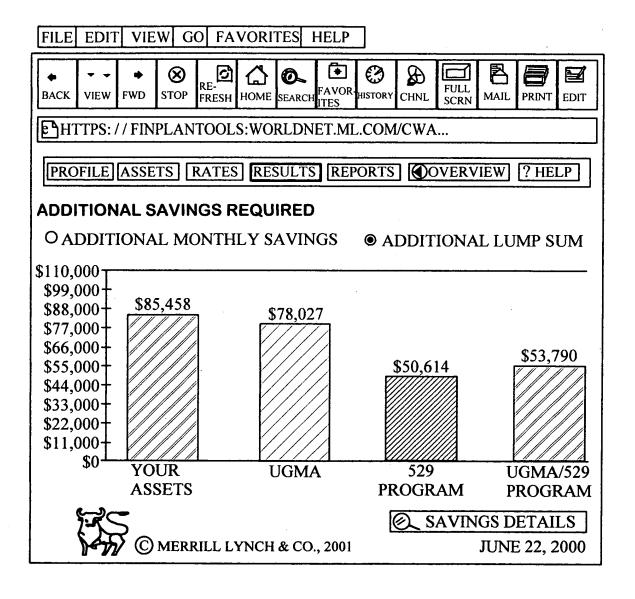


FIG. 20

FILE EDIT VIEW GO FAVORITES HELP							
◆ VIEW	FWD STOP RES	H HOME SEARCH	FAVOR HISTORY CH	FULL SCRN	MAIL PRINT EDIT		
E HTTPS:	ETHTTPS://FINPLANTOOLS:WORLDNET.ML.COM/CWA						
PROFILE	SSETS RATES [RESULTS REP	ORTS OVER	VIEW ? F	HELP]		
SAVINGS					BACK		
SELECT THE ACCOUNT INTO WHICH ALL ADDITIONAL SAVINGS WILL BE CONTRIBUTED, SAVINGS FREQUENCY, AND WHICH TABLE YOU WOULD LIKE TO VIEW.							
ADDITION SAVINGS:		DE TAB	LE VIEW: A	NUAL SA	VINGS ▼		
ACCOUNT	TYPE: YOU	JR ASSETS	▼				
FREQUEN	CY: MO	NTHLY •	0	RECALC	ULATE		
THE FOLLOWING TABLE DETAILS THE TOTAL ANNUAL SAVINGS BY ACCOUNT TYPE BASED ON YOUR CURRENT FUNDING PLAN DETAILED ON THE ASSETS TAB.							
	т. Т	OTAL ANNUA	L SAVINGS				
YOUR ASSETS	UGMA/UTMA	529 PROGRAM	UGMA/529 PROGRAM	ED 104	TOTAL		
2000	\$0	\$700	\$0	ED. IRA \$0	**TOTAL ***		
2001	\$0	\$1200	\$0	\$0 \$0	\$1200		
2002	\$0	\$1200	\$0	\$0	\$1200		
2003	\$0	\$1200	\$0	\$0	\$1200		
2004	\$ 0	\$1200	\$0	\$0	\$1200		
2005	\$0	\$1200	\$0	\$0	\$1200		
2006	\$ 0	\$1200	\$0	\$0	\$1200		
2007	\$ 0	\$1200	\$0	\$0	\$1200		
2008	\$ 0	\$1200	\$0	\$0	\$1200		
2009	\$ 0	\$1200	\$0	\$0	\$1200		
2010	\$0	\$1200	\$ 0	\$0	\$1200		
2011	\$ 0	\$1200	\$0 \$0	\$0	\$1200		
2012	\$0	\$1200	\$ 0	\$0	\$1200		
2013	\$0	\$0	\$0 \$0	\$0	\$0		
2014	\$0	\$0	\$0 \$0	\$0	\$0		
2015	\$0	. \$0	\$0	\$0	\$0		
	© MERRILL	LYNCH & CO.	. 2001	л	JNE 22, 2000		

FIG. 21

FILE EDIT VIEW GO FAVORITES HELP



FYHTTPS: //FINPLANTOOLS:WORLDNET.ML.COM/CWA/529/529-FRAME.ASP

NOTE IMPORTANT INFORMATION



YOUR COLLEGE INVESTMENT PLAN ANALYSIS REVIEWS YOUR EDUCATIONAL GOALS AND ESTIMATES THE ASSETS NEEDED TO ACHIEVE YOUR OBJECTIVE. IT ALLOWS YOU TO DEFINE YOUR GOAL, YOUR TAX SITUATION, AND YOUR CURRENT ASSETS AND PROJECTED SAVINGS. FROM THESE VALUES, AN ESTIMATED ADDITIONAL SAVINGS AMOUNT IS COMPUTED BASED ON THE ACCOUNT(S) INVOLVED.

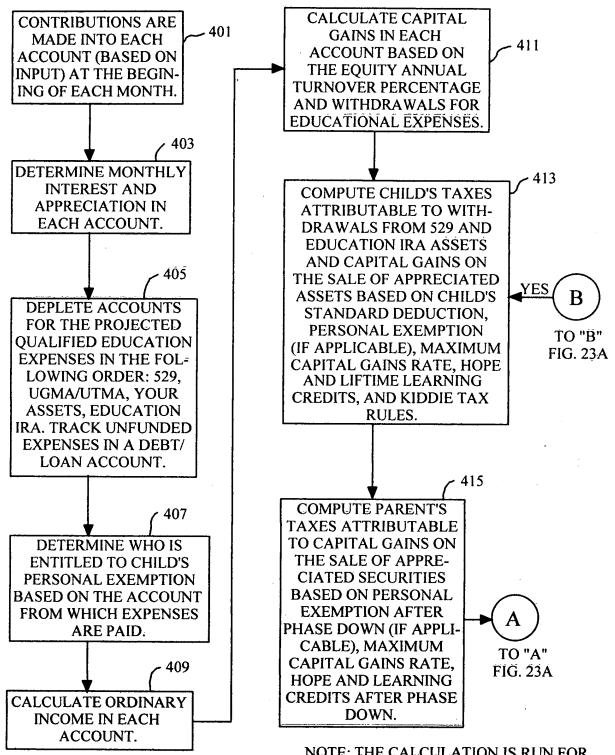
THIS ANALYSIS IS BASED ON CERTAIN INFORMATION AND ASSUMPTIONS. THE INFORMATION HAS BEEN PROVIDED BY YOU. THE ASSUMPTIONS MADE, INCLUDING PROJECTED RATES OF RETURN, TAX RATES, TIME HORIZONS, COSTS AND ASSET VALUES (PARTICULARLY THOSE ASSETS HELD AWAY FROM MERRILL LYNCH), ARE ILLUSTRATIVE. MANY OF THESE ASSUMPTIONS ARE IDENTIFIED IN THE ANALYSIS OR CAN BE OBTAINED FROM YOUR FINANCIAL CONSULTANT. YOU SHOULD ALSO UNDERSTAND THAT THERE IS NO GUARANTEE THAT THE RESULTS SHOWN WILL BE ACHIEVED AND ACTUAL RESULTS MAY DEVIATE SUBSTANTIALLY FROM THOSE REFLECTED IN THE ANALYSIS.

PLEASE NOTE THAT YOU ARE NOT OBLIGATED TO IMPLEMENT ANY STRATEGY THAT MAY BE DEVELOPED USING THIS ANALYSIS. IF YOU CHOOSE TO IMPLEMENT ANY FINANCIAL STRATEGY THROUGH MERRILL LYNCH, OUR REGULAR FEES AND CHARGES FOR PRODUCTS AND SERVICES WILL APPLY. IN EXECUTING TRANSACTIONS FOR YOUR ACCOUNT, MERRILL LYNCH, AS A BROKER-DEALER, MAY ACT AS AGENT OR AS PRINCIPAL AND WILL BE COMPENSATED, ALONG WITH YOUR FINANCIAL CONSULTANT, THROUGH COMMISSIONS, MARK-UPS/MARK-DOWNS OR OTHER FEES.

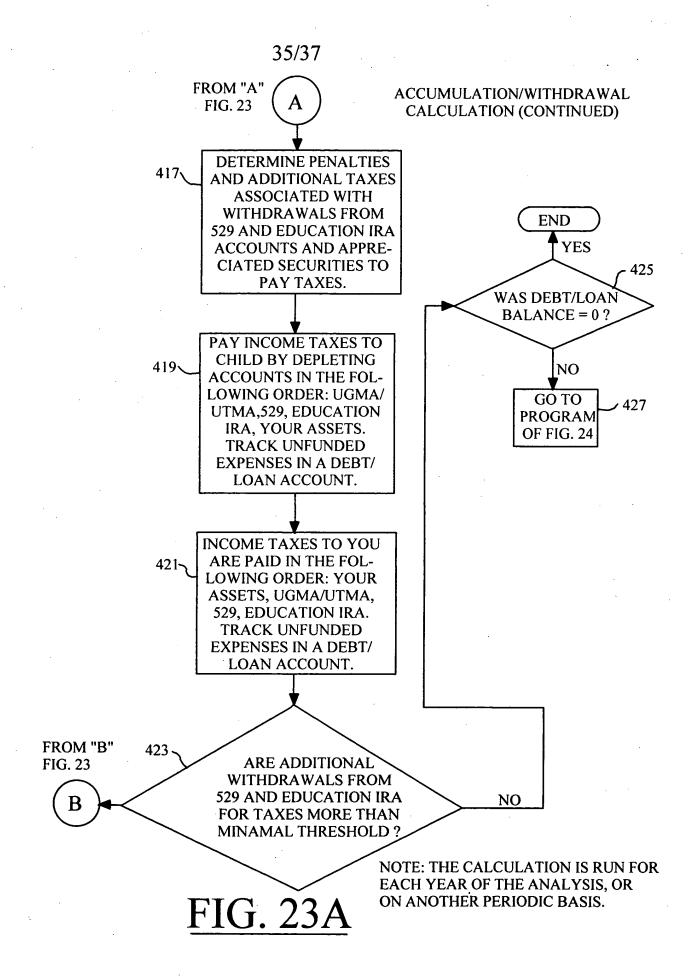


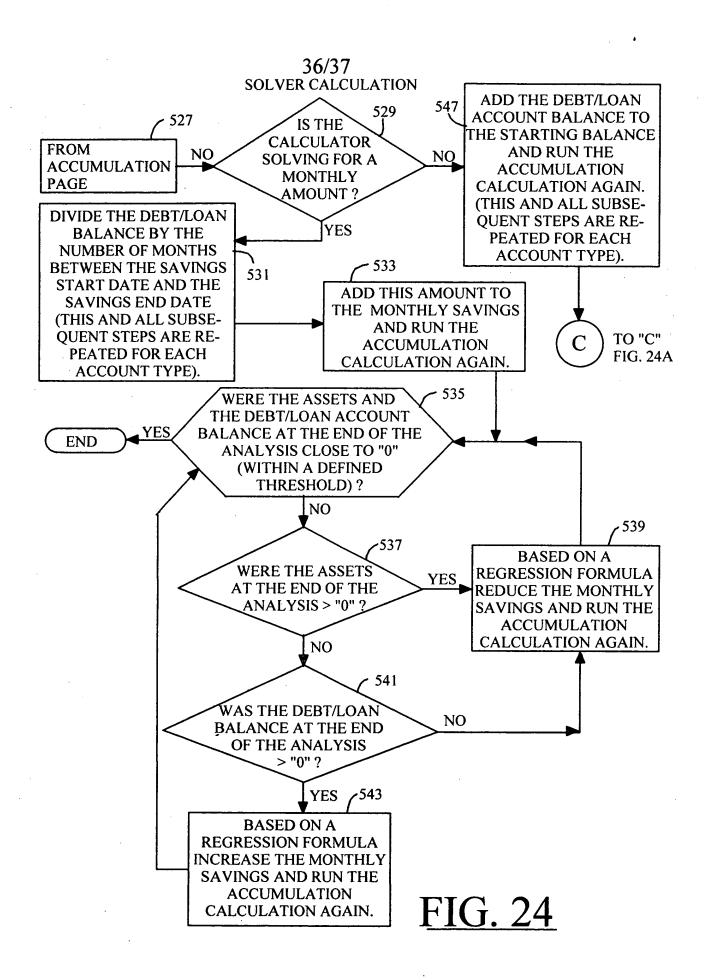
<u>FIG. 22</u>

34/37 ACCUMULATION/WITHDRAWAL CALCULATION



NOTE: THE CALCULATION IS RUN FOR EACH YEAR OF THE ANALYSIS, OR ON ANOTHER PERIODIC BASIS.





37/37
SOLVER CALCULATION (CONTINUED)

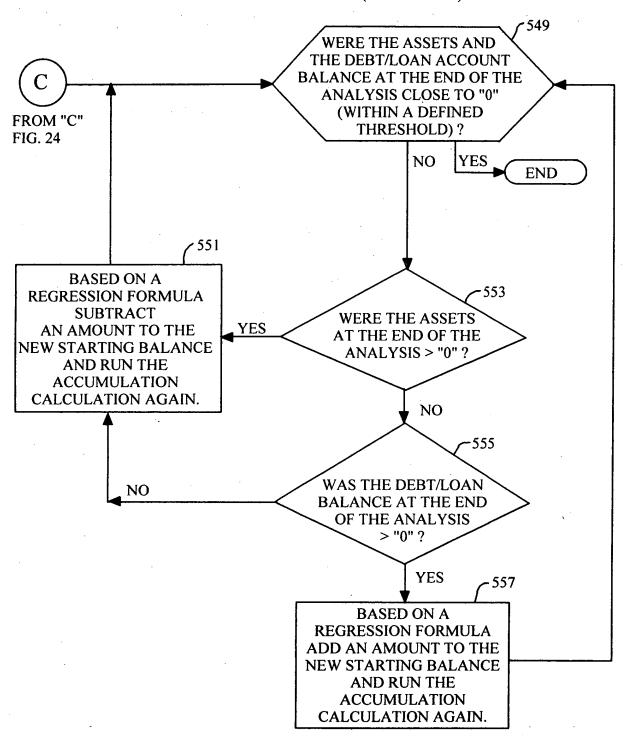


FIG. 24A